problem when you procrastinate. Since this is so, it seems that there are cases of procrastination that are not cases of weak will (understood as acting against your own better judgment).\textsuperscript{22}

The relationship between weak will and procrastination is therefore complex. There is an interesting difference between the Akerlof case and the example of meeting the person who wants you to take part in lifting the stone. The difference is that there is a new element you have to take a stand on in the latter case; the stand you take might reflect poor judgment, and in that case, you delay your action for no good reason. Is it then procrastination? Or is it just poor judgment about the value of lifting the stone? Does it matter for the issue of whether this is a case of procrastination whether your poor judgment in the case is driven by a desire to delay, such as that caused by aversion to today's task? Is this a case of procrastination only if such a desire to delay succeeds in boosting your judgment of the value of lifting the stone? Would it matter whether such desire to delay is irrational or not? But there is no requirement on procrastination that we recognize these good reasons for not delaying, as there would be in a case of weak will.

I confirm the view that procrastination is delaying an action for no good reason. My view is also close to that of Steel, according to which procrastination involves delaying while expecting to be worse off for the delay. Central cases of procrastination seem to fit that pattern, but the borderline issues are very delicate, as is the notion of expecting to be worse off. Akerlof saw himself as having good reason to delay on each day. In one sense, he did not expect to be worse off, as he did not see past what was happening day after day. Still, it seems to me, he procrastinated. Expecting to be worse off is therefore not the only way of making true that the delay is for no good reason. I have established a sense of "good reason" in which Akerlof had no good reason for delay, even if he saw himself as having good reasons for what he did each day, by establishing the irrationality of dynamic inconsistency. This irrationality rests on external reasons and can exist even if it goes unrecognized. Procrastination can thus exhibit recognized or unrecognized irrationalities, and the notion of good reason employed to capture the concept is externalist.

As Ilia Ilitch Oblomov was perfectly aware when he woke up, there were a great many things that he had to do.\textsuperscript{1} For one thing, he had to reply to an alarming letter from his estate manager. So, as soon as he woke up, he formed the intention to get out of bed, have his tea, and do some serious thinking in order to decide which measures had to be taken to save his estate. But after half an hour spent worrying about the intention he had formed, Oblomov judged that he could just as well have his tea while in bed as he usually did; nothing, he thought, would prevent him from thinking while being stretched out. And as the morning proceeded, he just kept postponing doing any thinking, taking any action, and even getting out of bed. Indeed, Oblomov spent his entire life putting off the things he had to do, so that in the end, he died in poverty and loneliness.

Oblomov's procrastination clearly had a very high cost, something of which he must have been aware. What, one wonders, does such apparent lack of concern for one's future entail with respect to our conception of personal identity? It would seem that Oblomov failed to consider his future as truly his own. If so, procrastination would point in the opposite direction of phenomena such as promising, which has been used to argue against reductionist accounts of personal identity that place psychological continuity at the heart of personal identity.\textsuperscript{2} My aim in this chapter is to examine what procrastination entails with respect to personal identity theories.

In the first section, I explain why the kind of concern we seem to have for what have been called our "future selves" has been thought to be problematic for psychological continuity theories of personal identity. An important assumption in these debates is that we normally have what is often referred to as a "special concern" for our future selves. I think this assumption is far from warranted, something that becomes particularly clear when one considers procrastination. In the second section, I turn to procrastination with the aim of getting a better understanding of its nature.

\textsuperscript{1} See Goncharov, \textit{Oblomov}.

\textsuperscript{2} See Williams, "Persons," 7.

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\textsuperscript{22} I am therefore in broad agreement with Sarah Stroud's chapter 3 in this volume.
In the third section, I consider how procrastination involves harming one's future selves. I argue that in most cases of imprudent procrastination, the procrastinator imposes an uncompensated burden on her future self, something that is best explained by a lack of concern for her future self. In the fourth section, I conclude with some remarks on the lessons that follow for personal identity theories. I suggest that the objections to psychological continuity accounts based on the idea of a special concern we have, or have reason to have, for our future selves are in serious trouble.

“SPECIAL CONCERN” AND PERSONAL IDENTITY THEORIES

We usually take it for granted that whatever kind of beings we happen to be, we are beings who persist over time. When we project into the future, such as when we plan for a holiday, sign a contract, or make a promise, we, and the people around us, assume that we now are the same, numerically speaking, as we in the past and we in the future. In particular, each of us appears to have a special concern for what he or she considers his or her own future. We seem to care in a very special way for how our so-called future selves will fare. As John Perry noted, when I am told that someone will be run over by a truck tomorrow, I might be saddened, feel pity, and think reflectively about the frailty of life. But if my informer adds that I am the person who will be run over, a whole new set of emotions rise in [my] heart. 4 Fear or even panic will overcome me. The thought that death awaits me and not some other person seems to make an important difference with respect to the kind of emotion I feel. In the same way, the thought that good things will happen to me rather than to someone else seems to make a difference. The hostage who is told that someone else from the group will be liberated might feel happy for that person, but she might also feel envy. If she is told that she is the one to be liberated, her attitude is likely to change to hope or joy.

The concern in question, then, seems to involve being disposed to undergo a range of emotions, depending on how our future selves fare: fear if we think that things will go badly for them, happiness if we think that they will go well, hope if we think that there is a fair chance that they will improve, and so on. 5 It is a kind of caring. We normally care for a number of different persons. What is supposed to be special about the concern we have for our future selves is simply the intensity of the emotions involved. 6

We usually care more for our future selves than we care for the future of other persons.

It has been suggested that the special concern we have for our own future is a natural feature, one we share with other living things and which is the result of natural selection. As Derek Parfit puts it, “animals without such concern would be more likely to die before passing on their genes.” 6 (In fact, this is not as obvious as Parfit suggests. A being that readily sacrifices itself for its offspring might, in fact, be much more successful in spreading its genes.)

Whether natural and fitness-enhancing or not, the putative fact that we have a special concern for beings we consider to be our future selves has long been thought to make for an important objection to reductionist conceptions of personal identity. In particular, it has been argued that psychological continuity accounts sit poorly with the alleged fact that we have this special sort of concern.

According to the best-known version of such accounts, namely Parfit’s, X at t₁ is the same person as Y at t₂ if and only if X is uniquely psychologically continuous with Y, where psychological continuity consists in overlapping chains of strong psychological connectedness, itself consisting in significant numbers of direct psychological connections. 7 So, what is needed is the holding of particular psychological connections, such as when I remember having climbed the Gran Paradiso or when I now act on a New Year’s resolution to play the clarinet more often. Since I might now have forgotten things I could remember 10 years ago, what is required is that there are overlapping chains of such connections. The strength of the psychological connectedness is a matter of quantity. What is required is that X and Y have a significant number of psychological connections, not just that Y has one or two memories related to X’s experiences, for instance. It has to be noted that Parfit’s psychological criterion also requires that there is no “branching.” That means that cases in which X has continuous psychologies with two or more putative future selves are excluded by definition; this is why Y has to be uniquely continuous with X.

In brief, the “special concern” argument against psychological continuity accounts starts with the claim that such accounts fail to explain this concern. 8 It could be explained only if one postulated some entity, such as a soul or a Cartesian ego, to which the past, present, and future experiences would belong. But if it is true that our future selves are only psychological descendents of our present selves (or at least, if it is true that we believe them to be psychological descendents), it should not be expected that we have such a special concern for our future selves. Rather, we

4. For that notion, see Shoemaker, “Caring.”
5. See Jennifer Whiting, “Friends and Future Selves,” 557, for the claim that other types of relations can come with and seem to justify the same kind of concern as the one we have for ourselves. When a mother is told that it is her own child who is going to be run over, she is likely to be overcome not by some vague sadness and pity, but by fear and panic.
7. Parfit, Reasons and Persons, 207; see also Shoemaker, “Personal Identity and Ethics.”
8. This argument goes back to objections to the Lockeian theory of personal identity; see Butler, “Of Personal Identity”; and Sidgwick, Methods of Ethics, 419.
would expect that our feelings toward these selves would be more like the feelings we have with respect to the future of other people. However, since we have this special concern, there must be something wrong in the assumption that one’s identity is a matter of psychological continuity.

Furthermore—and this, in fact, makes for a different argument—it would seem that if one’s identity with future selves is only a matter of psychological continuity, no special concern of the kind envisaged would be justified or rationally required. The problem, it is claimed, is that it is natural to think that we have reason to have such a concern for our futures selves. Prudence might indeed be thought to involve the claim that we are rationally required to have such a concern for our future selves or, maybe even more stringently, that we are rationally required to have an equal concern for our present and futures selves. This, in any case, is what Sidgwick thought: “my feelings a year hence should be just as important to me as my feelings next minute, if only I could make an equally sure forecast of them. Indeed this equal and impartial concern for all parts of one’s conscious life is perhaps the most prominent element in the common notion of the rational—as opposed to the merely impulsive—pursuits of pleasure.” Thus, an important objection to psychological continuity accounts, which goes back to Parfit’s “extreme claim,” is that on such accounts, a present self has no reason to be concerned about her future selves or, in any case, that she has no more reason to be concerned about her future selves than she has to be concerned about the future of other people.

The question of whether or not this second objection is convincing has been extensively discussed. Some, such as Perry, have argued that psychological continuity accounts can make room for reasons to have a special concern for one’s future selves even if we don’t assume that we are numerically identical with our future selves. After all, our futures selves are the most likely to carry out the projects for which we care. Others, such as Parfit himself, claim that we ought to bite the bullet; no such special concern would be rationally required. This does not mean that it is right to act against the interest of one’s future selves, for, as Parfit suggests, we might want to extend our moral theory and claim that acting against one’s interest in one’s old age is, or at least can be, morally wrong.

More drastically, the existence of a relation between theories of personal identity and issues regarding our attitudes toward our future selves has been questioned. Susan Wolf has argued that these two issues are independent. We can happily adopt a reductionist account of personal identity while justifying the special concern we have for ourselves, for such a justification depends on completely different considerations, such as the good that follows from a concern for persons and, more particularly, for the person we are ourselves. Whether persons are constituted by temporal slices or not would have nothing to do with the kind of concern we have and are justified in having.

One important assumption in these debates is that we normally have a special concern for what we consider to be our future selves. Perry starts “The Importance of Being Identical” with the following claim: “most of us have a special and intense interest in what will happen to us.” The question in which I am interested is to what extent it is true that we have such a special and intense interest or concern for our future selves. It would seem clearly wrong to claim that we necessarily have such a special concern for our future selves. There is thus a contrast with the concern we have for our present selves. It is certainly plausible to claim that because it seems inconceivable that we should be indifferent to our present pains and pleasures, a special concern for our present selves is necessary. But there seems to be no conceptual impossibility involved in the claim that we can lack any concern whatsoever for our future selves—that is, that we should be quite indifferent to their pains and pleasures, not to mention their more general interests and projects.

But maybe it is true that human beings normally have such a special concern. To fail to have this concern would be pathological. As Fabio Sani reminds us, a “lack, or seriously weakened sense, of self continuity is considered one of the most typical disorders of the self. . . . Some people suffering from schizophrenia, organic states, or neuroses and depression may experience this condition.” Sani mentions the cases of the psychotic patient who considered his past self as a little dwarf inside himself. It does not take much effort to make up a forward-looking syndrome of the same kind. One can easily imagine the case of a Kafka reader who believes his future self is some monstrous cockroach whose future schemes have to be counteracted. Thus, one might be tempted to claim that it is only in some abnormal and pathological cases that there is a lack of emotional identification with one’s past or future self. If so, maybe one could put aside such cases when discussing the nature of personal identity.

11. See Whiting, “Friends and Future Selves,” for the distinction between different versions of the extreme claim.
12. Perry, “Importance.”
16. See Shoemaker, “Comments,” 121; Kind, “Metaphysics,” 547. Note, however, that certain drugs and some forms of leukotomy can lead patients to insist that they still have the pain but no longer mind it (see Dennett, “Why You Can’t Make a Computer”). The question is whether the patients are right when they claim they feel pain.
18. See Jaspers, General Psychopathology, reported in Sani, “Introduction.”
This would be a mistake. As I will argue, the lack of concern for one's future self need not be pathological; it is at least as common as procrastination. Before we address that, however, we must ask, what exactly is procrastination?

**KINDS OF PROCRASTINATION**

Procrastination involves putting things off, deciding to do something later.\(^{19}\) But of course, not any putting off will amount to procrastination.\(^{20}\) A first point is that the putting off has to be free. If it were under threat, with a gun pointed at him, that Oblomov reluctantly decided to stay in bed a bit longer, his putting off getting out of bed hardly would count as procrastination. Correlatively, Oblomov has to be free, or at least to believe himself to be free, to perform, be it now or later, the action that he puts off. And he has to either be able to perform it or at least believe that he is able to perform it. If he did not believe he was free and able to perform that action later, he could hardly decide to put it off.\(^{21}\) But freely putting off an action that one believes one is free and able to perform is not yet procrastination. If Oblomov decided to have his tea a bit later because he wanted to first finish writing his letter, this certainly would not constitute procrastination. There must be something *wrong* in the putting off for it to be procrastination.

Maury Silver and John Sabini argue that the kind of wrongness that must be involved is irrationality, and the irrationality they have in mind seems to be of the same kind as that usually attributed to akritic actions, actions that are freely and intentionally performed in spite of the agent's better judgment.\(^{22}\) The irrationality in question thus comes from the conflict between what one does and what one knows or believes one ought to be doing. In Silver and Sabini's terms, "putting offs are procrastination only when they are irrational, and the irrationality is caused by recognizing (or fancying) what one ought to be doing."\(^{23}\) So, according to them, Oblomov would need to recognize (or believe fancy) that he ought to take his tea before writing his letter in order for his putting off to count as procrastination. There are certainly cases in which this is not clear-eyed.

The problem with this definition is that it does not allow for cases in which the agent's ends and information are not clearly accessible. As the Latin etymology of the term indicates, *pro* means "for" or "toward," and *cras* means "of tomorrow," from *cras*, which means "tomorrow."

20. See Stroud's chapter 3 in this volume for more on procrastination as an instance of "putting off."

21. It often happens that by putting off doing something, one ends up being unable to do it. But if someone puts off with the intention of ensuring that he will be unable to perform the action, this would not count as procrastination; in fact, it would hardly count as genuine putting off. (Thanks to David Shoemaker for raising this issue.)

22. See Stroud and Tappolet, "Introduction."

23. Silver and Sabini, "Procrastinating," 211; see also Arpaly, "Understanding Procrastination," for the assumption that procrastination has to be irrational putting off.

24. The reasons at stake are internal, which the agent could easily access if he did some thinking. Putting off an action for which the agent has external reasons, or even reasons that are not easily accessed, clearly fails to count as procrastination. On the distinction between internal and external reasons, see Williams, "Internal and External Reasons."


26. See McIntyre, "Is Akratic Action Always Irrational?"; Audi, "Weakness of Will"; and Arpaly, "On Acting Rationally."
off, the procrastination can be considered reasonable. This does not mean that there is nothing wrong or irrational involved in the putting off. For one thing, the judgment is irrational, for it fails to properly represent the agent's reasons. Moreover, what is also irrational about such cases is the conflict between the practical judgment and the decision. However, just as in the cases of akatic actions, in which the agent's reason and her practical judgment come apart, procrastinating can be less unreasonable or irrational than not putting off an action.

In order to take into account the different kinds of cases I have discussed, we need a broader definition. I propose:

S procrastinates with respect to action A if and only if

(a) S is or believes he or she is free and able to do A at t and at t + n, and

(b) S's reasons require, or are believed by S to require, doing A at the latest at t, but

(c) when t comes, S freely decides to do A at t + n.27

A final point to stress is that, depending on the kind of action involved, two cases can be distinguished. In some cases, the action that is postponed is just a one-off action, such as writing a letter or getting married. But procrastination often concerns extended action, such as exercising, dieting, or smoking. For a smoker, smoking a cigarette is just one among the many elements that constitute the extended action of smoking. So, to stop smoking altogether requires not smoking this and all of the other cigarettes one might have smoked. Typically, what will happen is that once someone has decided to stop smoking altogether, she postpones putting an end to her habit by smoking yet another cigarette, so that she might never end her habit.

Now, in all of these cases, there is something irrational with procrastination. The question is whether procrastination involves dissociation from one's future self.

AN ASSAULT ON THE SELF

In a telling passage, Silver and Sabini describe procrastination as involving "an assault on the self, one the actor appreciates."28 What kind of assault on the self does procrastination involve? And does this assault involve a lack of concern for one's future selves? The voluntary infliction of pain or

27. As Olav Gjelsvik pointed out to me, the agent could decide to put off the action but nonetheless perform that action at the right time. So, maybe we should require that the decision to postpone the action is successful. However, given her decision to put off the action, I would be inclined to count such cases as procrastination even if the agent happened to perform the action at the right time.

another cigarette or having yet another piece of cake, say, may be so small that it is reasonable to see it as insignificant. In such cases, it seems correct to say that "she can face this intertemporal free-rider problem even if she cares about and identifies with . . . her future self . . . . For she may correctly see her current decision as to whether or not to stay on task as negligible relative to her long-term goal and to her future well-being."31

Is this so? It has to be stressed that these cases usually involve reiteration. Given this, the imposed burden is in general very substantial; by repeatedly discounting even negligible costs, the agent ends up seriously harming herself.32 The question is whether this involves a lack of emotional identification with the agent's future selves. Given that the repetition itself is not intentional—it is not the case that the agent decides to repeatedly put off ending her smoking habit—it might be argued that such cases do not involve any lack of concern at any given moment. However, the simple fact that the agent repeatedly procrastinates and thereby harms her future selves is in itself a good reason to attribute to her a lack of concern for her future selves. Clearly, if she were really worried about the well-being of her future selves, she would not do something that puts their health at risk.

Moreover, there are cases in which even putting off that concerns parts of extended actions can involve a nonnegligible burden to one's future selves. Imagine that cigarettes are a bit different from the ones we know: suppose that each cigarette you smoke significantly increases the chance of painful illness. So, when you postpone putting an end to your smoking habit, your procrastination with respect to each cigarette imposes an important burden on your future selves. Harming your future self in that way surely amounts to a lack of concern for your future selves.

We have seen that procrastination can also involve one-off actions. In such cases, the harm that is inflicted on one's future self can be quite small, but it can, of course, also be considerable. Consider again Oblomov and his putting off any decision until it is too late. By doing so, he imposes a considerable burden on his future self. And as Oblomov could not but agree, this burden is clearly not compensated for by the present pleasures in which he indulges. Here, too, we seem to have a patent lack of concern for one's future selves.

Finally, I want to consider cases in which the lack of concern is even more obvious. In these cases, the result of procrastination is not that undesirable things will happen but that the agent brings it about that her future self has to perform the task that she puts off. For instance, you procrastinate about washing the dishes, though you are quite aware that the dishes have to be washed at some point—nobody will do it for you, and you lack the money to buy a new set—and you are aware that by the time you do it, you will have a huge pile of dirt-encrusted dishes to wash, something you consider much worse than washing the dishes right now. When we can afford to do so, we are often tempted to get someone else to do what we loathe doing, such as washing the dishes. We are trying to pass the buck on to others. It seems to me that this buck-passing model applies to the procrastination cases I just considered. When you fail to wash the dishes now, though you think that washing the dishes now is clearly preferable to doing it later, it seems that you end up consciously burdening your future self, the one who will have to do the chore. In such buck-passing cases, it seems particularly clear that you have a lack of concern for your future selves and that you fail to consider your later selves as fully identical with your present self.

Depending on the burden you impose on your future self, cases of imprudent procrastination can be compared to what Parfit calls "deliberate and great imprudence": "For the sake of small pleasures in my youth, I cause it to be true that I shall suffer greatly in my old age. I might, for instance, start smoking when I am a boy. I know that I am likely to impose on myself a premature and painful death. I know that I am doing what is likely to be much worse for me."33 In such cases, the agent clearly fails to be equally concerned about her future selves as she is about her present self. She fails what Parfit considers to be central to the Self-interest Theory or Classical Prudence,34 that is, the "Equal Concern Claim," according to which a "rational person should be equally concerned about all parts of his future."35 Indeed, not only is she not equally concerned with the fate of her future self, but she also seems to fail to be really concerned at all.

What explains imprudent procrastination in which a nonnegligible burden is imposed on one's future selves seems to be a lack of concern for one's future selves. Future selves are considered to be strangers, to whom one can pass the buck and impose a sometimes heavy and uncompensated burden.36 Were the agent to fully grasp that it is on herself that she imposes the cost of slowly dying in terrible pain, say, she would react in the same way as someone who is told that she is about to die in terrible pain.

The lack of concern for one's future self is particularly obvious in cases of clear-eyed procrastination, in which the agent realizes or at least believes

31. See Andréou's chapter 12 in this volume.
32. Thanks to Sarah Stroud for pointing this out.
36. What compensates for the burden is not necessarily some advantage for the person. If you volunteer for the soup kitchen next Saturday night, your future self is going to have to give up his or her Saturday night to fulfill this commitment. But insofar as you rightly judge this sacrifice of yours to be justified, the burden can be considered to be compensated. (Thanks to David Shoemaker for raising this issue and also for the example.)
that her reasons require not putting off the action. But even in cases of what I called blind procrastination, it would seem that the failure to act is best explained by a lack of concern. Suppose that doing something now is what your reasons require, though you fail to make the corresponding practical judgment. It would seem that had you really been concerned about your future self, you would have been more careful to figure out the reasons you have.

It might be objected that the fact that the clear-eyed procrastinator judges that she ought to perform the action at a certain time shows that she fully identifies with her later selves. Surely, it is because she believes that her present self is identical with her later selves that she thinks she ought to do this action now. Let us assume that this is correct. It will nonetheless be true that when she decides to put off the action, not only does this belief fail to influence her action, but her decision also manifests a clear lack of concern for her future selves. So, despite the supposed belief in her identity over time, which is likely to come with the belief that she ought to be concerned about her future, the procrastinator fails to manifest this concern. This is like judging that one ought to feel an emotion, such as love for mankind, but one fails to experience the given emotion. That kind of intellectual identification with your futures selves need not come with a concern for your future selves.

Another worry is that there might be alternative explanations for the procrastinator’s behavior. Instead of lacking concern for her future self, she might have a concern for them that is overridden by some other concern, such as a stronger concern for her present self.37 This is certainly not impossible. In the same way, someone might have an overriding self-concern while also caring to a certain extent for others. The question is whether regularly inflicting (often heavy) burdens on someone is compatible with a genuine concern for that person. Thus, if future selves regularly lose to the present self, the conclusion to draw, it would seem, is that real concern for the future selves is lacking.

The vast majority of imprudent procrastination cases seem to involve a lack of concern for one’s future selves. In such cases, the agent imposes an uncompensated burden on her future selves. Given this, such procrastinators appear to lack the special concern philosophers seem happy to believe to be almost universal. Imprudent procrastination is recognized to be a pervasive syndrome. In fact, it seems more common than the cases of “great and deliberate” imprudence that Parfit considers. Thus, given the pervasiveness of procrastination, it can be inferred that the absence of a special concern for one’s future selves is, in fact, quite common. It is thus a mistake to think that we usually have a special concern for our future selves.

37. Thanks to Sergio Tenenbaum for raising this question.
normative argument seems threatened by a petition of principles that can be avoided only if the normative claim is grounded on the descriptive claim. Suppose you entirely lack any concern whatsoever for your future selves, and some benevolent philosopher (or economist) tries to convince you that you ought to have such a concern. What would she tell you? Quite naturally, she would try to convince you that your present self is identical with your future selves, so that the pain that will result from some inconsiderate present action of yours will be one that hurts yourself—you will feel this pain in your own bones. This argument might work with you, but it certainly will not work with someone who has doubts about her permanent existence. In particular, that consideration can hardly be used in an argument against theories that are accused of severing the link between present and future selves.

Now, compare this case with that of trying to convince someone who presently has a special concern for her future self that she has a reason for having such a concern. This does not seem to require much argument. The reason, it seems, is that someone who has the concern in question is likely to believe that she is identical with her future self, and she will take this fact to be a reason for having the concern in question. Given this, the descriptive claim appears to have more than a rhetorical role to play in the argument. The opponent of psychological continuity accounts has to add it to his premises to try to get his opponent to adopt the normative claim. But then the normative argument is not in better shape than the descriptive argument. In particular, the doubts that can be raised with respect to the claim that we normally have a special concern for our future selves undermine both the descriptive and the normative argument against psychological continuity accounts.

CONCLUSION

By way of conclusion, I would like to suggest what seems to be a neglected strategy against procrastination. The picture of procrastination I have sketched suggests that our relation to our future selves is not significantly different from the relation to our fellow human beings. Given this, it is plausible to claim that what one has to do to cope with procrastination is the same as what one has to do to get rid of a lack of concern for one's fellow human beings. In both cases, one has to increase one's concern. In the moral case, it is agreed that a good strategy for this is to imaginatively identify with the other. One has either to imagine being in the shoes of this other person or else to imagine feeling what she feels from her own point of view, given her psychological makeup. This will help because such an empathic engagement with others tends to come with an increased concern for others. Thus, the coping strategy I propose to the procrastinator consists in the imaginative identification with the fate of her future selves. Had Oblomov attempted to imaginatively identify with his future selves, he might well have accomplished what was needed to avoid his sad fate.

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38. It is mentioned neither in Andreou, chapter 12, nor in Heath and Anderson, chapter 14, in this volume.
39. This is sometimes called empathizing or perspective taking, though, as cases of psychopathy show, the technique is not infallible. See Nichols, Sentimental Rules, chap. 2, and Maxwell, Professional Ethics Education, esp. pp. 62-67.